



## INMOD SPEEDS UP THEIR SUPPLY CHAIN WITH KUEBIX TMS

Kuebix TMS Has Enabled Inmod to Grow Their Business, Speed Up Their Supply Chain and Expand Their Carrier Network

Inmod, an international manufacturer and distributor of furniture, lighting and décor items, knew there had to be a smarter way to manage their transportation operations. As one of the fastest growing companies in America according to INC500|5000, Inmod needed a way to keep their standard of quality and customer service high, all while reducing the amount of time spent processing an increasing number of shipments.

"Now with Kuebix, we can quote our shipments all at once, easily choose the best carrier, create the BOL and schedule the pickup with an easy to use interface!"

- Brian Greenspan, Chief Operating Officer at Inmod



With their old process, Inmod's logistics team could spend upwards of 15 minutes to quote a single shipment. This was because each of their six carriers had their own website into which all shipment information had to be entered before receiving a rate quote. Time savings was an area identified as an opportunity for improvement, and in 2015 Inmod found the solution to their problem by implementing Kuebix TMS. One of Kuebix's core features is the ability to view and compare rates side-by-side to choose the best rate and service type for each shipment, saving time and money in the process. By leveraging this functionality, Inmod has saved roughly 40 hours each week! Since Kuebix

makes it easy to connect carriers for side-by-side comparison, Inmod has been able to increase their carrier network from 6 to 10 carriers. With more options to compare, Inmod can be sure to always choose the best rate for their shipments.

"Kuebix makes it extremely easy for our staff to quote shipments, book shipments and manage freight invoices, saving us countless hours."

Besides helping Inmod add hours back into their supply chain, Kuebix has been able to eliminate waste from other, initially-unexpected areas. For example, Kuebix's automated invoice auditing process has helped their billing department save roughly 10 hours a week. This is accomplished via an API integration that matches up each invoice against the quoted amount.



"We can easily pay carrier invoices and discover exceptions using Kuebix's automatic invoice and quote matching technology. Kuebix has allowed Inmod to increase our shipment volume without increasing labor costs."

Another area Inmod has been able to gain more control over is their understanding of their financials. Before Kuebix, Inmod hadn't been able to get a good indication of their overall cost per pound by carrier. The reports within the technology now allow Inmod to see precise metrics regarding these figures.

The company continues to integrate new time saving features and are currently adopting Kuebix's claims management processes. By expanding their supply chain capabilities with Kuebix, Inmod is well equipped to continue its impressive growth in the furniture industry.

## **ABOUT INMOD**

Offers furniture, lighting and décor items to home & contract markets, delivering obtainable modern design and superior customer care.

## **ABOUT KUEBIX**

Logistics technology company offering an industry-changing transportation management system (TMS) and unique revenue generating programs.