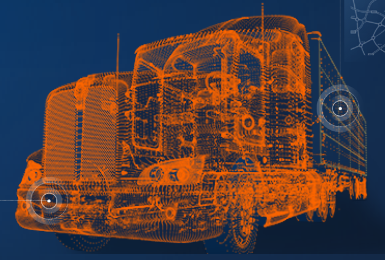


KUEBIX SUPPLIERMAX

Managed Service for Increasing the Efficiency of Inbound Freight Operations



RATE
Carrier ABC
\$26.54

Traditionally, inbound shipping costs and operations have been a challenge to control. Most companies' shipments arrive without a plan to lower costs or optimize loads. Many companies have also failed to introduce inbound shipping compliance standards, which can lead to inefficiencies on the dock and within the warehouse. Kuebix has developed a fully managed service, SupplierMAX, that fills this gap and facilitates significant cost savings and efficiency improvements across inbound freight operations. By working side-by-side with Kuebix's transportation specialists, inbound operations will become both more efficient and a profit center for the company by modifying suppliers shipping behaviors to fit day to day operations.

A COMPREHENSIVE INBOUND SOLUTION

Standard Routing Guide and VICS Program - Kuebix's team will help publish a routing guide to establish a set of preferred LTL carriers, along with a set of inbound rules for suppliers to follow. This enables pricing improvements, superior service levels and maximum opportunities for consolidation. Additionally, a comprehensive set of Vendor Inbound Compliance Standards (VICS) that must be followed by suppliers when making deliveries to facilities will be implemented to off-set the cost of violations. The goal is to improve supplier behavior to drive out supplier related inefficiencies at the distribution center. All violations are deducted directly from the invoice via the portal to ensure compliance.

Convert Vendor Delivered to Customer Pickup - With the help of Kuebix's managed services team, convert inbound shipments from vendor delivered (VDS) to customer pickup (CPU) where feasible. Doing so increases efficiencies at the distribution center and allows for better rates to be negotiated with carriers.

Consolidation of LTL Shipments - When a smaller set of carriers is standardized, loads can be consolidated as a regular practice. Unloading 10 - 14 LTL shipments can be five times the cost of unloading a single truckload. Savings from consolidated shipments and drop trailer programs can be shared between the customer and the supplier, not to mention the increased efficiency.

Rate and Unloading Allowance Program - Kuebix will administer and integrate a dynamic rate and allowance program to reduce the cost of goods. Allowances can be structured using actual carrier rates and unloading costs, and these costs can be deducted from the invoice directly through the portal. This program ensures the lowest cost of freight for all parties and can be easily executed and maintained, resulting in far better visibility to a dynamic environment, the ability to increase inventory turns and an overall reduction to cost of goods.

Scorecards and Analytics - In the form of reports, dashboards and scorecards, SupplierMAX programs provide analytics on the cost of freight, unloading costs, supplier and carrier performance, and much more. These analytics enable the logistics teams to measure the results of the program and take action to improve service with suppliers and carriers whose behavior is not meeting expectations.

KEY BENEFITS

- Modify supplier behavior with the help of a routing guide and by enforcing a VICS program
- Negotiate better rates by using fewer carriers
- Reduce the cost of goods by implementing allowance programs
- Save money by reducing unloading costs
- Increase efficiencies at the distribution center by limiting the number of trucks in the yard
- Free up resources by letting Kuebix manage the program for you
- Get up and running quickly with no need to change any of your internal systems

DID YOU KNOW?

The typical unloading cost for a truckload shipment is around \$200. On average, a consolidated truckload can have 14 LTL shipments, which normally would cost approximately \$72 each to unload. Therefore, the unloading savings on one consolidated TL shipment is over \$800. A typical company averages about 3 consolidated TLs per week, generating a savings of approximately \$125,000 per year.

